



# Infor LN User Guide for Terms and Conditions

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# About this document

This document describes the process to set up, use, and retrieve terms and conditions agreements. Terms and condition agreements include the rules that apply between business partners, in a particular situation, with regards to the sale, purchase, or transfer of goods with detailed information about orders, schedules, planning, logistics, invoicing, and demand pegging.

## Assumed knowledge

Although you need no detailed knowledge of the LN software to read this guide, general knowledge of the Infor LN functionality will help you understand this guide.

## References

Use this guide as the primary reference for terms and conditions. Use the current editions of these related references to research information that is not covered in this guide:

- *User Guide for Purchase Contracts U9822 US*
- *User Guide for Sales Contracts U9844 US*
- *User Guide for Intercompany Trade*

## How to read this document

This document is assembled from online Help topics.

Text in *italics* followed by a page number represents a hyperlink to another section in this document.

Underlined terms indicate a link to a glossary definition. If you view this document online, clicking the underlined term takes you to the glossary definition at the end of this document.

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## Overview of terms and conditions

If a company uses functionality, such as vendor managed inventory (VMI), subcontracting, and allocations, multiple rules are applicable between business partners. To register all terms and conditions that are applicable between business partners in a particular situation, you can specify terms and conditions agreements.

A terms and conditions agreement is an agreement between business partners about the sale, purchase, or transfer of goods with detailed terms and conditions about orders, schedules, planning, logistics, invoicing, and demand pegging, and the search mechanism to retrieve the correct terms and conditions. For example, you can specify the terms and conditions regarding the financial ownership of goods for a specific functionality.

An agreement includes the following:

- A header with the type of agreement and the business partner(s)
- Search levels with a search priority and a selection of search attributes (fields) and linked terms and conditions groups
- One or more lines with the values for the search levels' search attributes
- Terms and conditions groups with detailed terms and conditions about orders, schedules, planning, logistics, invoicing, and demand pegging for the lines

Before you can use terms and conditions agreements, you must link purchase agreements to purchase contracts, sales agreements to sales contracts, and internal agreements to enterprise unit relationships.

## Specifying terms and conditions

For more information, refer to *Setting up terms and conditions* (p. 9).

## Terms and conditions templates

In a terms and conditions agreement, lots of data can be entered. To facilitate data entry, you can store default data in a terms and conditions template. A template is a default terms and conditions agreement, representing a business process, that has no business partner linked to it. The level of detail of the

template data is user-definable. Based on this template, you can quickly generate new terms and conditions agreements for business partners.

Terms and conditions templates also allow you to do the following:

- Simultaneously update multiple existing terms and conditions agreements derived from a specific template.
- Validate whether the generated terms and conditions agreements meet the business process represented by the template.

For more information, refer to *Terms and conditions templates (p. 13)*.

## Retrieving terms and conditions

If you use terms and conditions, an extensive search mechanism is used to retrieve the correct terms and conditions regarding the sale, purchase, or transfer of specific goods.

For more information, refer to *Retrieval of terms and conditions (p. 19)*.



## Setting up terms and conditions

You can store terms and conditions agreed between business partners in a terms and conditions agreement.

To specify terms and conditions agreements:

### Step 1: Implemented Software Components (tccom0100s000)

In the Implemented Software Components (tccom0100s000) session, select the following check boxes:

- **Terms and Conditions**
- **Ownership Internal** or **Ownership External**

### Step 2: Warehouse Sets (tctrm0610m000)

To define terms and conditions for a group of warehouses, define a warehouse set and link warehouses to it in the Warehouse Sets (tctrm0610m000) session.

To automatically import warehouses into a warehouse set, use the Generate Warehouse Set (tctrm0210m000) session.

### Step 3: Attribute Sets (tctrm0601m000)

For each type of terms and conditions agreement, which can be **Purchase**, **Sales**, or **Internal**, define an attribute set and search attributes that must be linked to the attribute set. For search attributes (fields) not linked to an attribute set, you cannot set up terms and conditions.

If you defined a warehouse set, before you can set up its terms and conditions, you must link the warehouse set as a search attribute to the attribute set.

### Step 4: Terms and Conditions Parameters (tctrm0100m000)

Use this session to do the following:

- Define the number group for all terms and conditions agreements.

- Define the series for the different terms and conditions types.
- Link the terms and conditions attribute sets to the different terms and conditions types.
- Define a method to search for items within internal terms and conditions agreements.

## Step 5: Terms and Conditions (tctrm1600m000)

In the Terms and Conditions (tctrm1600m000) session, enter:

- An agreement header with the type of agreement and the business partners.
- Search levels, which include:
  - A selection of search attributes (fields), which you can further specify on the terms and conditions line.
  - A priority level for searching and selecting the terms and conditions line.
  - A selection of linked terms and conditions groups, for which you can define the details in the Terms and Conditions Line (tctrm1620m000) session.

## Step 6: Terms and Conditions Search Level (tctrm1610m000)

To start the Terms and Conditions Search Level (tctrm1610m000) session, in the Terms and Conditions (tctrm1600m000) session, double-click a search level.

Use the Terms and Conditions Search Level (tctrm1610m000) session to do the following:

- Define a specific terms and conditions search level.
- Link terms and conditions lines to the search level. On a terms and conditions line, you enter the values for the search attributes of a terms and conditions search level. In other words, you specify the fields to which the detailed terms and conditions, as stored in the terms and conditions groups, apply.

## Step 7: Terms and Conditions Line (tctrm1620m000)

To start the Terms and Conditions Line (tctrm1620m000) session, in the Terms and Conditions Search Level (tctrm1610m000) session, double-click a line. In this session, specify the terms and conditions details agreed with your business partner.

Use the Terms and Conditions Line (tctrm1620m000) session to do the following:

- Define a specific terms and conditions line.
- Define the terms and conditions details for the terms and conditions groups you previously selected in the Terms and Conditions (tctrm1600m000) and Terms and Conditions Search Level (tctrm1610m000) sessions.

You can define details regarding the following:

- Orders
- Schedules
- Planning
- Logistics
- Invoicing

- Demand pegging

To generate a terms and conditions agreement from a template, use the Generate Terms and Conditions from Template (tctrm2200m000) session. For more information, refer to *Terms and conditions templates* (p. 13).

**Note**

If you use the DEM Content Pack with Infor LN, consider using the MCO3005 (Terms & Conditions) wizard to set up terms and conditions. You can execute this predefined wizard from the Wizards by Project Model (tgwzr4502m000) session after you specified the business function model for your company.



## Terms and conditions templates

Use terms and conditions templates to perform the following:

- Generate new terms and conditions agreements for business partners.
- Update existing terms and conditions agreements.
- Validate terms and conditions agreements.

### Generating terms and conditions agreements

A template is a generic terms and conditions agreement not applicable to any business partner. Usually, the template data represents a business process. For setting up terms and conditions for a business partner, you can use a template to copy the data from. Therefore, you can store default data in a terms and conditions template, which facilitates data entry in a terms and conditions agreement.

For more information, refer to *Generating terms and conditions agreements based on a template* (p. 14).

### Updating terms and conditions agreements

Because business processes change, you can also make changes to the template. These changes can be copied to the terms and conditions agreements generated from the template.

For more information, refer to *Updating terms and conditions agreements based on a template* (p. 15).

### Validating terms and conditions agreements

You can validate a terms and conditions agreement against a template.

For more information, refer to *Validating terms and conditions agreements against a template* (p. 16).

# Generating terms and conditions agreements based on a template

To generate a terms and conditions agreement from a template:

## Step 1: Set up the master data

Set up the terms and conditions master data. For more information, refer to *Setting up terms and conditions* (p. 9).

## Step 2: Specify a template header

In the Terms and Conditions - Templates (tctrm1600m100) session, specify a template header and select a terms and conditions type.

## Step 3: Specify template data at different levels

You can add lots of data to the template at various levels. The level of detail of the template data is user-definable.

For example, a template can contain the following:

- Search levels
- Search levels, lines, and terms and condition details
- One search level with empty search attributes, lines, and terms and condition details
- Search levels with filled attributes, lines with empty attributes, and detailed terms and conditions

You can specify the various levels in the following sessions:

- Terms and Conditions (tctrm1600m000)
- Terms and Conditions Search Level (tctrm1610m000)
- Terms and Conditions Line (tctrm1620m000)

For more information, refer to *Setting up terms and conditions* (p. 9).

## Step 4: Generate a terms and conditions agreement from the template

In the Generate Terms and Conditions from Template (tctrm2200m000) session, specify the template from which a new agreement must be generated.

- If you start this session from the Purchase Contract (tdpur3600m000) session or the Sales Contract (tdsls3600m000) session, the newly generated agreement is automatically linked to the ( Free) contract.
- If you start this session from the Internal Terms and Conditions Relationships (tcitr2140m000) session, the newly generated internal agreement is automatically linked to the enterprise unit relationship.

If the template contains lines with empty attributes and detailed terms and conditions, the newly generated agreement only contains a header and search levels. Therefore, in the Terms and Conditions Line (tctrm1620m000) session or the Terms and Conditions Lines (tctrm1120m000) session, you must do the following:

- Manually enter the terms and conditions lines.
- Copy the detailed terms and conditions from the template by clicking **Generate Default Terms and Conditions** on the appropriate menu.

## Updating terms and conditions agreements based on a template

To update terms and conditions agreements with template changes:

### Step 1: Terms and Conditions derived from Template (tctrm2100m000)

LN updates the Terms and Conditions derived from Template (tctrm2100m000) session when a terms and conditions agreement is generated from the template and uses this session to view which terms and conditions agreements must be included in the global update process. During the global update process, template changes are copied to the linked terms and conditions agreement(s).

### Step 2: Template Changes (tctrm2105m000)

If at least one terms and conditions agreement is generated from the template, the Template Changes (tctrm2105m000) session registers the changes made to the template.

The following types of changes are registered:

- **Add**  
A new record is added to the template.
- **Delete**  
A record is deleted from the template.
- **Change**  
A change is made to a field in the template.

To include the template change in the global update process, select the **Use in Global Update** check box.

### Step 3: Global Update of Terms and Conditions (tctrm2205m000)

Globally update the terms and conditions agreements derived from the template, with the changes made to the template using the Global Update of Terms and Conditions (tctrm2205m000) session.

In this session, you must select the type of agreement that must be updated. You can also select the following check boxes:

- **Simulate**  
The process is performed, but the agreements are not yet updated with the template changes. For example, you can use this check box to generate and check the error report before you update the agreements.
- **Overwrite Manual Changes**  
The relevant data in the terms and conditions agreement is overwritten with the template change data. Therefore, if you already manually changed data in the terms and conditions agreement, these changes are overwritten. If you do not select this check box, the template change data only overwrites the terms and conditions agreement data if the template's **Old Value** is equal to the current value in the terms and conditions agreement.
- **Remove Template Changes**  
The template changes are removed from the Template Changes (tctrm2105m000) session after the terms and conditions agreements are updated with these changes. You can also remove the template changes with the Global Delete Template Changes (tctrm2205m100) session.

## Validating terms and conditions agreements against a template

To validate a terms and conditions agreement against a template, you must first run the search simulation process from the Terms and Conditions - Searches (tctrm2150m000) session. For more information, refer to *Retrieval of terms and conditions* (p. 19).

To validate a terms and conditions agreement against a template:

### Step 1:

Specify a template in the **Validation Template** field of the Terms and Conditions - Searches (tctrm2150m000) session.

### Step 2:

Click **Print match with Validation Template** on the appropriate menu of the Terms and Conditions - Search Results (tctrm2151m000) session. The retrieved terms and conditions agreement is validated against the entered **Validation Template**.

### Step 3:

For the defined search attributes in the Terms and Conditions - Searches (tctrm2150m000) session, the applicable terms and conditions are retrieved.



**Step 4:**

For the same search attributes, the applicable terms and conditions are retrieved from the validation template.

**Step 5:**

The terms and conditions that differ from the values in the validation template are marked with an asterisk on the report.



## Retrieval of terms and conditions

Terms and conditions regarding the sale, purchase, or transfer of specific goods can be defaulted to an order or schedule from an **Active** contract or enterprise unit relationship.

Therefore, you must link the defined terms and conditions agreements in the following sessions:

- Purchase terms and conditions agreements must be linked to a normal purchase contract in the Purchase Contract (tdpur3600m000) or Purchase Contracts (tdpur3100m000) session.
- Sales terms and conditions agreements must be linked to a normal sales contract in the Sales Contract (tdsls3600m000) or Sales Contracts (tdsls3500m000) session.
- Internal terms and conditions agreements must be linked to an enterprise unit relationship in the Internal Terms and Conditions Relationships (tcitr2140m000) session.

The terms and conditions agreements can be linked as follows in the previous sessions:

- Manually, by selecting an agreement from the Terms and Conditions (tctrm1100m000) session.
- By generating an agreement from a template, which is automatically linked to the relevant session. To start the Generate Terms and Conditions from Template (tctrm2200m000) session, click **Generate Terms and Conditions from Template** on the appropriate menu. For more information, refer to *Terms and conditions templates* (p. 13).

You can link the following to a contract:

- A terms and conditions agreement and contract lines
- Only a terms and conditions agreement and no contract lines
- Only contract lines and no terms and conditions agreement

Therefore, terms and conditions and contract lines are retrieved separately and as follows:

- Terms and conditions are retrieved based on business partner and search date.
- Contract lines are retrieved based on search date and/or a number of fields, such as business partner, item, contract office.

### Note

The search date is determined as follows:

Terms and conditions		Contract lines			
Purchase orders/schedules	Sales orders/schedules	Purchase orders	Sales orders	Purchase schedules	Sales schedules
<b>Search Date for Terms and Conditions</b> in Purchase Order Parameters (td-pur0100m400)	<b>Search Date for Terms and Conditions</b> in Sales Order Parameters (td-sls0100s400)	<b>Purchase Price Date Type</b> in Pricing Parameters (td-pcg0100m000)	<b>Sales Price Date Type</b> in Pricing Parameters (td-pcg0100m000)	Current date	Current date

## Simulating the retrieval of terms and conditions

Before or after terms and conditions are defaulted to an order or schedule, you can simulate their retrieval and view which terms and conditions are effective in a specific situation.

Initiate the search simulation process from the following sessions:

- Purchase Order Lines (tdpur4101m000), Sales Order Lines (tdsls4101m000), Inbound Order Lines (whinh2110m000), Outbound Order Lines (whinh2120m000), by clicking **Terms and Conditions** on the appropriate menu. The terms and conditions are shown based on the order line data.
- The Terms and Conditions - Searches (tctrm2150m000) session, in which you must enter your own search attributes and **Search Date**.

The terms and conditions search results are displayed in these sessions:

- Terms and Conditions - Search Results (tctrm2151m000) for **Sales** and **Purchase** agreements.
- Terms and Conditions - Search Results (tctrm2151m300) for **Internal** agreements.

You can view the steps carried out by LN to obtain the terms and conditions search results in the Terms and Conditions - Search Results Log (tctrm2151m200) session.

## Retrieving sales and purchase terms and conditions

LN completes the following steps:

1. Determines the sales or purchase contract **Active** for the corresponding business partner based on the **Terms and Conditions Type**, sold-to business partner or buy-from business partner, and **Search Date**.
2. Reads the **Terms and Conditions ID** from the found sales or purchase contract.
3. Determines, for the terms and conditions agreement, the detailed terms and conditions applicable for the business partner based on the search attributes and **Search Date**.

**Note**

To retrieve terms and conditions from an **Active** contract for an order line, the contract need not be linked to the order line. The contract number is only filled on the order line if an active contract line is linked to the order line.

Enterprise Planning can require terms and conditions for a range of data. LN then returns the effective terms and conditions for that period, which can be retrieved from different contracts.

## Retrieving internal terms and conditions

LN completes the following steps:

1. Determines the applicable enterprise unit relationship for the internal business partners based on the **From Enterprise Unit**, **To Enterprise Unit**, and **Search Date**.
2. Reads the **Internal Terms and Conditions ID** from the found enterprise unit relationship.
3. Determines, for the terms and conditions agreement, the detailed terms and conditions applicable for the internal business partners based on the search attributes and **Search Date**.

**Note**

If internal terms and conditions are searched for, a from and a to item are used. Therefore, two terms and conditions records can be applicable. The **Search Sequence for Item Transfer** field in the Terms and Conditions Parameters (tctrm0100m000) session determines which item has the highest priority.

## Example

The following terms and conditions are linked to purchase contract AVK000026 for buy-from business partner GWABC.

---

**Terms and Conditions Type** Purchase

---

**Terms and Conditions ID** PUR000028

---

**Buy-from Business Partner** GWABC

---

The detailed terms and conditions defined in the various terms and conditions groups for agreement PUR000028 are all effective at the purchase order's search date.

In the Terms and Conditions (tctrm1600m000) session, the following terms and conditions search levels are defined for agreement PUR000028.

Search Level	Priority	Attribute 1	Attribute 2	Order	Planning	Logistics	Invoicing	Pegging
1	10	Item	Not Applicable	No	No	No	No	Yes
<i>201060.000</i>								
2	20	Item	Warehouse	Yes	No	No	No	No
<i>201075.000 S033</i>								
<i>201080.000 S034</i>								
3	30	Item Group	Warehouse	No	Yes	Yes	No	No
		<i>GWS</i>	<i>S033</i>					
		<i>001</i>	<i>S050</i>					
4	40	Invoice-from BP	Not Applicable	No	No	No	Yes	No
<i>GWABC</i>								
5	50	Not Applicable	Not Applicable	Yes	No	No	Yes	No

For each search level, the attribute values shown in italics in the table are entered in the Terms and Conditions Search Level (tctrm1610m000) session. Yes and No in the table indicate whether detailed terms and conditions are present for the relevant terms and conditions group.

In the Purchase Order (tdpur4100m900) session, the following purchase order lines are present:

Purchase Order Line	Invoice-from BP	Item	Item Group	Warehouse
10	GWABC	201060.000	GWS	S033
20	GWABC	201075.000	GWS	S033
30	GWABC	201080.000	GWS	S034
40	GWABC	201095.000	001	S101

To retrieve terms and conditions for an order line, in the Purchase Order (tdpur4100m900) session, select a line and on the appropriate menu, click **Terms and Conditions**.

The following terms and conditions are retrieved for the purchase order lines:

Terms and Conditions Retrieved					
Purchase or-der line	Order	Planning	Logistics	Invoicing	Demand Peg-ging
10	Search level 5		Search level 3	Search level 4	Search level 1
20	Search level 2	Search level 3	Search level 3	Search level 4	
30	Search level 2			Search level 4	
40	Search level 5			Search level 4	

#### ■ Order line 10

Order terms and conditions are retrieved from search level 5. Because no search attributes are defined for search level 5, these terms apply to all search attribute combinations. Order terms and conditions are also defined for search level 2. However, these terms and conditions do not apply to line 10 because item 201060.000 in order line 10 does not match search attribute item 201075.000 or item 201080.000 in level 2.

Logistics terms and conditions are retrieved from search level 3; this is, because search attribute item group GWS and search attribute warehouse S033 of this level match the item group and the warehouse in order line 10.

Invoicing terms and conditions are retrieved from search level 4 because search attribute invoice-from business partner GWABC matches the order line's invoice-from business partner.

Demand pegging terms and conditions are retrieved from level 1 because the item in line 10 matches search level attribute item 201060.000.

■ **Order line 20**

Order terms and conditions are retrieved from search level 2 because search attributes item 201075.000 and warehouse S033 match the item and the warehouse in order line 20.

Planning and Logistics terms and conditions are retrieved from search level 3 because search attribute item group GWS and search attribute warehouse S033 of this level match the item group and warehouse in order line 10.

Invoicing terms and conditions are retrieved from search level 4 because search attribute invoice-from business partner GWABC matches the order line's invoice-from business partner.

■ **Order line 30**

Order terms and conditions are retrieved from search level 2 because search attributes item 201080.000 and warehouse S034 match the item and warehouse in order line 20.

Invoicing terms and conditions are retrieved from search level 4 because search attribute invoice-from business partner GWABC matches the order line's invoice-from business partner.

■ **Order line 40**

Invoicing terms and conditions are retrieved from search level 4 because search attribute invoice-from business partner GWABC matches the order line's invoice-from business partner.

Order terms and conditions are retrieved from search level 5. Because no search attributes are defined for search level 5, these terms apply to all combinations of search attributes. Order terms and conditions are also defined for search level 2. However, these terms and conditions do not apply to line 40 because the search attributes in level 2 do not match the item and warehouse in line 40.



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# Appendix A

## Glossary

# A

### allocation

The reservation of inventory against a demand prior to the outbound process.

You can allocate a quantity of inventory to a business partner or a particular demand order.

#### Note

The documentation sometimes states that a particular demand object, such as a sales order, is *allocated to* a business partner, order, or reference. That phrase actually means that LN must fill the demand object with *supply that was allocated to* that particular business partner, order or reference.

### appropriate menu

Commands are distributed across the **Views**, **References**, and **Actions** menus, or displayed as buttons. In previous LN and Web UI releases, these commands are located in the *Specific* menu.

### business-function model

A part of a business model that is built from a selection of business functions that are initially created in the repository.

### enterprise unit relationship

Identifies the relation between two enterprise units in a multicompany organization.

### internal business partner

A business partner that represents an enterprise unit of the same logistic company. The use of internal business partners allows you to model the goods flow between enterprise units and the corresponding financial relations, such as invoicing and pricing agreements. You must define all business partner roles for an internal business partner.

## number group

A group of first free number series that you can assign to a specific use.

For example, you can assign a number group to:

- Business partner codes
- Purchase contracts
- Sales orders
- Production orders
- Service orders
- Warehousing orders
- Freight orders

Within a number group you can define multiple series. Each series is identified by the series code. The series numbers that LN generates consist of the series code followed by the first free number in the series. Series codes of the same number group have the same length.

## purchase contract

Purchase contracts are used to register specific agreements with a buy-from business partner that concern the delivery of specific goods.

A contract is comprised of:

- A purchase contract header with general business partner data, and optionally, a linked terms and conditions agreement.
- One or more purchase contract lines with (central) price agreements, logistic agreements, and quantity information that apply to an item or price group.
- Purchase contract line details with logistic agreements and quantity information that apply to an item or price group for a specific location (warehouse) of a multicompany corporation. Contract line details can exist only for corporate purchase contracts.

## sales contract

Sales contracts are used to register agreements about the delivery of goods with a sold-to business partner .

A contract is comprised of the following:

- A sales contract header with general business partner data, and optionally, a linked terms and conditions agreement.
- One or more sales contract lines with price/discount agreements and quantity information that apply to an item or price group.

## series

A group of order numbers or document numbers starting with the same series code.

Series identify orders with certain characteristics. For example, all sales orders handled by the large accounts department start with LA (LA0000001, LA0000002, LA0000003, and so on).

## subcontracting

Allowing another company (the subcontractor) to carry out work on an item. This work can concern the entire production process, or only one or more operations in the production process.

## terms and conditions agreement

An agreement between business partners about the sale, purchase, or transfer of goods, in which you can define detailed terms and conditions about orders, schedules, planning, logistics, invoicing, and demand pegging, and define the search mechanism to retrieve the correct terms and conditions.

The agreement includes the following:

- A header with the type of agreement and the business partner(s).
- Search levels with a search priority and a selection of search attributes (fields) and linked terms and conditions groups.
- One or more lines with the values for the search levels' search attributes.
- Terms and conditions groups with detailed terms and conditions about orders, schedules, planning, logistics, invoicing, and demand pegging for the lines.

## terms and conditions attribute set

A set that groups search attributes of the same terms and conditions type for use on the terms and conditions search levels.

Search attributes not linked to the attribute set cannot be entered on the terms and conditions agreement for the terms and conditions type.

### terms and conditions group

Groups the detailed terms and conditions about orders, schedules, planning, logistics, invoicing, or demand pegging for the terms and conditions line.

### terms and conditions line

Holds the values for the search attributes of a terms and conditions search level. Therefore, it specifies the fields to which the detailed terms and conditions, as stored in the terms and conditions groups, apply.

### terms and conditions search attribute

An element (field) selected on the terms and conditions search level and specified and searched for on the terms and conditions line.

### terms and conditions search level

A priority level for searching and selecting a terms and conditions line. Search levels include a selection of search attributes (fields) and linked terms and conditions groups.

### terms and conditions template

A default terms and conditions agreement, representing a business process, with no business partner linked to it. The level of detail of the template data is user-definable.

Based on a template, you can do the following:

- Generate new terms and conditions agreements for business partners.
- Update existing terms and conditions agreements.
- Validate terms and conditions agreements.

### terms and conditions type

Defines the type of terms and conditions agreement or template and is linked to a set of search attributes. Each terms and conditions type has its own search attributes.

The following terms and conditions types are available:

- **Purchase**  
Purchase terms and conditions agreements can be linked to purchase contracts.
- **Sales**  
Sales terms and conditions agreements can be linked to sales contracts.
- **Internal**  
Internal terms and conditions agreements can be linked to enterprise unit relationships.

### vendor managed inventory (VMI)

An inventory management method according to which the supplier usually manages the inventory of his customer or subcontractor. Sometimes, the supplier manages the supply planning as well. Alternatively, the customer manages the inventory but the supplier is responsible for supply planning. Inventory management or inventory planning can also be subcontracted to a logistics service provider (LSP).

The supplier or the customer may own the inventory delivered by the supplier. Often, the ownership of the inventory changes from the supplier to the customer when the customer consumes the inventory, but other ownership transfer moments occur, which are laid down by contract.

Vendor-managed inventory reduces internal costs associated with planning and procuring materials and enables the vendor to better manage his inventory through higher visibility to the supply chain.

### warehouse

A place for storing goods. For each warehouse, you can enter address data and data relating to its type.

### warehouse set

A group of warehouses with similar characteristics. A warehouse can belong to one particular warehouse set.

### wizard

A special form of user assistance that automates a task by setting the parameter values within a business model and which directs the software to meet the specific requirements of an organization.



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